



# DAVE CANTIN

Dave Cantin is a sought-after automobile acquisitions specialist, speaker, self-made entrepreneur and philanthropist.

Dave took his first job in a dealership after graduating from high school. From humble beginnings, his passion and dedication led him in transforming a small local car dealership to the **largest single point car dealership in the world**. Dave's first-hand knowledge of the everyday operations of car dealerships gives him a uniquely valuable perspective on M&A, especially dealer capital, human resources and overall business valuation.

Since selling the dealership in 2015, Dave has consulted on dealership acquisitions for large public and private automobile groups. He has extensive knowledge in analyzing evaluations for dealerships worth and helping negotiate complete buy/sell transactions. Dave's specialty is representing platform acquisitions, overseeing multiple dealerships within an individual deal.

In 2017, Dave closed the second largest auto buy/sell in U.S. history; Prime Motor Group, consisting of over 30 dealerships. **The largest deal of its kind ever done by a broker**, it is the second largest automotive acquisition behind Warren Buffett's 2015 acquisition of the Van Tuyl Group which eventually became Berkshire Hathaway Automotive.

NJ BIZ featured him in their 2014 edition of "40 under 40" recognizing him for his commitment to business growth, professional excellence and his dedication to the community. Also in 2014, founding member of KISS and Rock & Roll Hall of Fame inductee, Peter Criss presented Dave with the Man of Courage Award for Philanthropy sponsored by the Beauty Foundation.

Beyond his business achievements, Dave beat the odds to champion over his diagnosis of Leukemia in 2011. After 5 years of chemotherapy, Dave Cantin is now cancer free.

Motivated by inspiring others and giving back, Dave has pledged extensive time and effort in the pursuit of finding a cure for childhood cancer. Through programs with his former dealership and external fundraising events he is unwavering in his commitment to funding pediatric cancer research and **has been instrumental in raising over 100 million dollars towards curing pediatric cancer**. Dave has served as a board member for several foundations including Hope & Heroes Columbia University Medical Center, Project Ladybug, and Hyundai Hope on Wheels, where he served as the Vice Chairman.

**DAVE CANTIN**

As a dynamic speaker and industry expert, Dave has been featured in many national publications, including:

**Forbes**

**FORTUNE**



**Medium**



**WARDSAUTO**



Authority Magazine



CBT NEWS

**VALUEWALK**

**Auto Remarketing**

**Automotive News**

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## SUGGESTED TOPICS

*Fast-paced, interactive and focused on storytelling, Dave provides real-life examples from a legendary automotive authority and founder of one of the most successful and largest automotive M&A firms in the world.*

### Business

- **Secrets to Successfully Closing Major Deals:**  
Keys to Successful Automotive Business Transactions and Major Pitfalls to Avoid.
- **Top Dealership Mistakes That Suck the Profit Out of Every Marketing Dollar:**  
How to Avoid Unnoticed Mistakes that Cripple Profit Margins and Prevent Dealerships From Achieving Maximum Profitability.

### Leadership & Motivation

- **Seeing the Big Picture and Coming Out on Top:**  
Dave Cantin Discusses Personal and Business Challenges and How to Use Them to Fuel the Fire.

### Philanthropy

- **Not Just a Tax Write Off:**  
How To Build Philanthropic Giving into the Culture of Your Business.

### Financial

- **Stop Throwing Money Out the Window:**  
Steps to Maximize Profits by Reducing What You Spend to Maintain Capital.

### Human Resources in Automotive

- **Staying On Track Despite Seismic Changes:**  
Top Ways to Stay the Course, Grow the Value of Your Dealership, and Leave a Legacy in the Midst of Chaos.

### Succession Planning

- **Who Will Reap the Rewards of Your Hard Work?**  
Using Inside Analysis and Leadership Coaching to Increase the Value of Your Dealership and Leave a Legacy.



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